



# SUGAR



Al Ahram Group International Factories & Companies

**October \*2024\* Price List Valid till: 31/10/2024**

## Sugar Icumsa Brazilian

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 120-150 USD per MT.
- 3- It will be determined upon destination and origin country.



CONTRACT VOLUME(MT)  
PAYMENT= DLC BY MT700

MONTHLY VOLUME (MT/  
MTHS) x 12

PRICE PER METRIC TONS



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150,000 MT



12X12,500 MT



\$ 420

300,000 MT



12X25,500 MT



\$ 420

600,000 MT



12X50,500 MT



\$ 410

1,200,000 MT



12X100,000 MT



\$ 400

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TOTAL CONTRACT VOLUME  
PAYMENT :  
DLC /BG or SBLC

MONTHLY CONTRACT VOLUME  
PAYMENT :  
DLC /BG OR SBLC

CONTRACT VOLUME  
PAYMENT :  
DLC /BG or SBLC  
3 MONTHS

CONTRACT VOLUME  
PAYMENT :  
DLC /BG or SBLC  
6 MONTHS

CONTRACT VOLUME  
PAYMENT :  
DLC /BG or SBLC  
12 MONTHS



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150,000 MT



12X12,500 MT



\$ 420



\$ 480



\$ 450

300,000 MT



12X25,000 MT



\$ 420



\$ 470



\$ 440

600,000 MT



12X50,000 MT



\$ 410



\$ 460



\$ 420

1,200,000 MT



12X100,000 MT



\$ 400



\$ 450



\$ 410

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SPOT VOLUME (MT)

VOLUME (MT/ DELIVERY)

PRICE PER METRIC TONS

SPOT VOLUME (MT)	VOLUME (MT/ DELIVERY)	PRICE PER METRIC TONS
12,500 MT	01 SHIPMENT	\$ 440
25,000 MT	FROM 01 OR 02 SHIPMENTS EACH 15 DAYS	\$ 430
50,000 MT	02 SHIPMENTS EACH 15 DAYS	\$ 420
100,000 MT	FROM 04 SHIPMENTS EACH 15 DAYS	\$ 410

FOR SUGAR IN CONTAINERS = PAYMENT DLC - AFTER BL

SPOT VOLUME (MT)

VOLUME (MT/ DELIVERY)

PRICE PER METRIC TONS

SPOT VOLUME (MT)	VOLUME (MT/ DELIVERY)	PRICE PER METRIC TONS
500 MT / 1,000 MT	12 MONTHS	\$ 620
1,500 MT / 5,000 MT	12 MONTHS	\$ 600
6,500 MT / 10,000 MT	12 MONTHS	\$ 580

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 120-150 USD per MT.
- 3- It will be determined upon destination and origin country.

### Quantity



### Type of Order



### Price per Metric Ton (MT)



12,500 MT	SPOT	\$ 470
25,000 MT	SPOT	\$ 465
50,000 MT	SPOT	\$ 460
75,000 MT	SPOT	\$ 455



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### Quantity



### Type of Order



### Price per Metric Ton (MT)



100,000 MT	SPOT	\$ 450
150,000 MT	SPOT	\$ 445
200,000 MT	SPOT	\$ 440
12,500 MT x 12 months	CONTRACT*	\$ 430



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## Sugar Icumsa Brazilian

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 120-150 USD per MT.
- 3- It will be determined upon destination and origin country.

### Quantity

### Type of Order

### Price per Metric Ton (MT)

12,500 MT	CONTRACT*	\$ 425
25,000 MT	CONTRACT*	\$ 420
50,000 MT	CONTRACT*	\$ 415
100,000 MT	CONTRACT*	\$ 410

RAW BROWN CANE SUGAR ICUMSA 600-1200 THROUGH ALAHRAM GROUP (ALLOCATION HOLDER) PRICES

### Quantity

### Type of Order

### Price per Metric Ton (MT)

150,000 MT x 12 months	CONTRACT*	\$ 405
200,000 MT or more x 12 months	CONTRACT*	\$ 405

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**The name of the goods : ICUMSA 45 SUGAR**

**Origin : Brazil**



**TOLARITY at 20°C: 99.80° Minimum SULPHATED ASH CONTENT: 0.04% Maximum by Weight**  
**MOISTURE: 0.04% Maximum by Weight MAGNETIC PARTICLES: mg/kg 4 SOLUBILITY: 100% Dry & free flowing:**  
**GRANULOMETRY: Fine Standard**  
**ICUMSA: Color 45 ICUMSA attenuation index Units (Method #10-1978) Maximum**  
**COLOUR: Brilliant white**  
**REDUCING SUGAR: 0.0T\$ in Dry Mass**  
**RADIATION: Normal w/o presence of cesium or iodine S02: mg/kg 20**  
**HEAVY METALS, TOXIC ELEMENTS maximum mg /kg basis ARSENIC 0.50 CADMIUM 0.05 COPPER 1.00**  
**LEAD 1.00 MERCURY 0.01 ZINC 3.00 PESTICIDE TRACES Maximum mg / kg basis**  
**DDT 0.005 PH0T0XIN 0.01 HEXACHLORAN GAMMA ISOMER 0.005 MICROBIOLOGICAL LIMITS**  
**PATHOGENIC BACTERIA including SALMONELLA per 25 gram: Nil. Bacillus per gram: Nil**

## The Secret of Sugar :

## Producing countries of sugar:

The simple, irrefutable fact, is this: Sugar is a healthy part of a diet. Carbohydrates, including sugar, are the preferred sources of the body's fuel for brain power, muscle energy and every natural process that goes on in every functioning cell. Sugar is more than a "fun" food ingredient, it's an essential one as well. Because it's all-natural, you can consume it with confidence. As Nature's preferred sweetener, sugar is present not only in nutrient-dense fruits and vegetables, but is also a key component, in foods as diverse as whole grain breads and cereals, yogurts and tomato sauces.

The five largest producers of sugar in 2011 were Brazil, India, the European Union, China and Thailand. At present, Brazil is currently the largest, sugar producing nation in the world, Brazil exported 17.7 million tons of sugar to other nations, which comprises almost 40% of the sugar traded in the world that year. That, fluctuations of sugar production in Brazil alone can affect, world sugar prices substantially.

But what does ICUMSA 45 actually mean?

ICUMSA – is ail acronym for the – International Commission for Uniform Methods of Sugar Analysis. It is a world-wide body which brings together the activities of the National Committees for Sugar Analysis in more than thirty member countries. ICUMSA is the only international organization concerned solely with analytical methods for the sugar industry. The ICUMSA ratings method allow s a meaningful and accurate description of the product which can be easily understood by interested parties no matter where they come from.



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## RAW BROWN CANE SUGAR ICUMSA 600-1200

<b>POLARIZATION:</b>	<b>97.80 % to 99.2%</b>
<b>ASH CONTENT:</b>	<b>0.15% Maximum by Weight</b>
<b>MOISTURE:</b>	<b>0.15% Maximum by Weight</b>
<b>SOLUBILITY:</b>	<b>95% Dry &amp; free flowing</b>
<b>GRANULOMETRY:</b>	<b>0.6 mm of regular square (medium size)</b>
<b>COLOR:</b>	<b>Brown. ICUMSA 600 to 1200 typical</b>
<b>RADIATION:</b>	<b>Within International acceptable limits</b>
<b>SULPHUR DIOXIDE:</b>	<b>60 mg / kg</b>
<b>SMELL:</b>	<b>Free of any odor</b>
<b>REDUCING SUGAR:</b>	<b>0.05 % Maximum by Weight</b>
<b>SO<sub>2</sub>:</b>	<b>120 mg / kg</b>

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## RAW BROWN CANE SUGAR ICUMSA 600-1200

<b>SUBSTANCE:</b>	<b>Solid brown Crystal</b>
<b>MAGNETIC PARTICLES:</b>	<b>10 Mg / kg</b>
<b>MAX AS:</b>	<b>1 PPM</b>
<b>MAX PS:</b>	<b>2 PPM</b>
<b>MAX CU:</b>	<b>3 PPM</b>
<b>ICUMSA:</b>	<b>VHP 600 - 1200 RBU, Attenuation Index Units Method # 4-1978</b>
<b>HPN STAPH AUREUS:</b>	<b>NIL</b>
<b>FREE FROM:</b>	<b>Mold, unnatural odors, chemicals, and insects</b>
<b>POISONOUS:</b>	<b>Phytosanitary Certificate</b>
<b>SEED / HUSKS:</b>	<b>no radiation, no virus, no insect pats, no poisonous matter and non genetic and is suitable for human consumption</b>



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## Specifications:



**BROWN CANE SUGAR / RAW SUGAR – ICUMSA VHP 600-1200**

**Specifications:**

BROWN CANE SUGAR / RAW SUGAR – ICUMSA VHP 600-1200  
 POLARIZATION @ 20 DEGREES MINIMUM  
 ASH CONTENT 0.15% MAX.  
 COLOR: ICUMSA 500 TO 1200 TYPICAL  
 SOLUBILITY: 95%  
 FLOWING: FREE  
 COLOR: BROWN  
 RADIATION: WITHIN INTERNATIONALLY ACCEPTABLE LIMIT  
 GRANULATION: 0.6 MM OF REGULAR SQUARE (MEDIUM)  
 MOISTURE: 0.15% MAX.  
 MASH PARTICLES: 100% / 45  
 S02: 1200MG/KG MIN.  
 SULPHUR DIOXIDE: 0.05% MAX BY WEIGHT  
 HPLC: 0.05% MAX BY WEIGHT  
 MAX AS: 1 P P MAX  
 CROP: 2022/2023

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**ICUMSA 45 Refined White Beetroot Sugar**

**PRODUCT:** ICUMSA 45 Refined White Beetroot Sugar  
**COUNTRY OF ORIGIN:** USA  
**QUANTITY:** Min: 12,500 MT Max: 100,000 MT

**Specifications:**

ICUMSA 45 Refined White Beetroot Sugar for Human Consumption Specifications include the following:

**Cultivation:** About current  
**Plantation:** 80-100 ha/ha  
**Harvesting:** 0.05% Max by weight  
**Refining:** 0.05% Max by weight  
**Solubility:** 100% dry and free flowing sediment: None  
**Granulation:** Free of any matter  
**Color:** Sparkling white  
**Smell:** Free of any matter  
**Flavor:** Typical sweet  
**Substance:** Free of any matter  
**Appearance:** Crystalline  
**Radiation:** Partially International/accepted limit without presence of caesium or iodine, certified.  
**Pathogenic bacteria:** 0.012% Max on Dry Mass  
**Pathogenic sugar:** 0.012% Max on Dry Mass  
**MPV Yeast Assay:** Not detected  
**Pathogenic bacteria including salmonella per 25 gram Mass:** Not detected  
**Residue per 1 gram:** None  
**Sulfur dioxide (S02):** 20 mg/kg Max  
**Max. As:** 1 P P Max  
**Max. Cu:** 3 P P Max

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Characteristics	IS 5982-2003	Codex 2004	VMK process
Maximum moisture, %	0.10	0.06	0.0156
Minimum sucrose, %	99.5	99.7	99.87
Maximum reducing sugars, %	0.10	0.04	0.01
Maximum colour, IU	150	45	70
Maximum conductivity ash, %	0.1	0.027	0.0146
Maximum sulfur dioxide, mg/kg	70	15	>5
Maximum lead, ppm	5.0	1.0	ND

  

Component	Juice	EEC 2 Sugar (simplified from Kirikidis, 1992)
Brix (%)	12%	99.94%
Suspended Solids (%)	0.25%	0%
Ash (sulphated) (% on Brix)	3.5%	0.018%
Sucrose Purity (%)	85%	99.7%
Invert (% on Brix)	5%	0.04%
Colour (ICUMSA)	>20 000	< 35
Organic non sugars (% on Brix)	6%	Related to purity

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**ICUMSA 45 (White refined sugar):** A highly refined white sugar product. This is the table sugar that most people use every day and is typically sold as granulated sugar.

**SUGAR ICUMSA IC 45**

Product: ICUMSA Sugar / 45-IBU  
 Location: Port of Santos / Brazil  
 Packaging: 20 Tons Bag  
 Description: ICUMSA 45 (White refined sugar) is a highly refined white sugar product. This is the table sugar that most people use every day and is typically sold as granulated sugar.

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## White Cane Sugar Icumsa 45



ICUMSA (International Commission for Uniform Methods of Sugar Analysis) is a world-wide body which brings together the activities of the National Committees for Sugar Analysis in more than thirty member countries. Work is carried out under various Subjects each headed by a Referee.

ICUMSA is the only international organisation concerned solely with analytical methods for the sugar industry. In addition to use by that industry, ICUMSA methods are recognised by authorities such as the Codex Alimentarius Commission, the OIML, the EU, and the US Food Chemicals Codex.

Methods are recommended for Tentative (T) approval by ICUMSA in the first instance. Upon meeting all the Commission's requirements, methods are accorded Official (O) status. Methods which are demonstrably useful and have found an established application, or which do not lend themselves to collaborative testing, are given an Accepted (A) status. Details of how the status of Methods has been established may be obtained by reading the relevant Proceedings

### PROCEDURES & PAYMENT

1. MT 799 sent by the buyer – it's nothing else but the readiness to send MT 760 and it costs a little. So no risk at this point from the buyer side.
2. RWA – readiness to accept MT760 is the best banking proof that the seller is ready to accept the instrument by his bank. Also it means that his bank is ready to send POP and PB2%. And that information also is sent by the seller bank officer along with RWA.

So IN THIS POINT the buyer receives the banking legal and official confirmation on POP and PB.

POP and PB is already lodged in the bank and ready to be sent.

IF THE BUYER DOES NOT RECEIVE RWA HE DOES NOT SEND MT760! So no risk!

3. MT760 sent by the buyer.
4. POP and PB is sent by the seller.
5. MT 103 with SBLC is sent after SGS and BL. (full set of documents loading)

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## White Cane Sugar Icumsa 45



**ICUMSA 45 (White Refined Sugar):** A highly refined white sugar product. This is the table sugar that most people use every day and is typically sold as granulated sugar.



**ICUMSA 150 (Plantation White Sugar):** A white sugar commonly produced for local consumption in sugar cane growing countries. It is produced at the Sugar Mill without the need for additional refining of the raw sugar.



**ICUMSA 600-1200 (Raw VHP Sugar):** A raw sugar common in Brazil, the world's largest exporter of sugar, which has a small amount of molasses retained in the crystal. It is often exported and refined at the destination country.

**Specialty:** Santana Group offers a wide range of Specialty Products for direct food use including organic, fairtrade, powdered, light / dark brown, retail and sachet products. If you are interested in a specialty product, please contact your local market representative for more details and specific availability within your region.

**Packaging/Minimum Order Size:** Santana Group has the flexibility and scale to fulfill orders from a single container to entire vessels depending on our customers' needs on both a bulk and bagged basis. Our customers packaging requirements range from bulk/break bulk vessels, bulk truck/containers, FIBCs/big bags (1/1.5 metric ton), 50KG bags, 25KG/50 pound bags, retail and sachets.

**Food Safety:** Santana Group actively involved with all its trade partners, customers and vendors alike, in order to improve food quality, safety and ingredient transparency throughout our various product supply chains. When ordering, please make sure to make your sales representative aware of any specific food safety requirements pertaining to your local market.

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## White Cane Sugar Icumsa 45

### PAYMENT TERMS:

CONTRACT GUARANTEE TO BE SUPPLIED BY BUYER'S BANK WITHIN 10 (TEN) BANKING DAYS. UPON BUYER'S BANK SWIFT MT799 WITH REDINESS TO SEND MT760 AND UPON SELLER'S BANK CONFIRMATION RWA LETTER OF READINESS TO ACCEPT MT760, A SWIFT MT 760 (SBLC) IS SENT TO THE SELLER'S BANK, BEING A CONFIRMED, NOT ACTIVE IRREVOCABLE, TRANSFERABLE, AUTO-REVOLVING CORRESPONDING TO ONE MONTH CONTRACT VALUE, (12.500 MT AT USD 465.00 /MT) WHICH IS EQUAL TO A TOTAL OF USD\$ 5.812.500.00 (FIVE MILLION EIGHT HUNDRED AND TWELVE THOUSAND DOLLARS) 100% SUBMITTED AND RELEASED INTO SELLER'S BANK.

AUTOMATIC ACTIVATION OF FINANCIAL INSTRUMENT IS DONE BY SENDING 2% PERFORMANCE BOND AND PROOF OF PRODUCT TO THE BUYER'S BANK.

THE BANK GUARANTEE MUST TO BE VALID FOR A PERIOD OF 11 (ELEVEN) MONTHS. SELLER'S BANK WILL ACTIVATE THE FINANCIAL INSTRUMENT WITHIN 10 (TEN) BANKING DAYS AFTER SENDING POP AND 2% PB. PAYMENT AT SIGHT 100%, EACH SHIPMENT IS PAID BY MT103 UPON SUBMISSION OF ALL SHIPMENT DOCUMENTS. THE BUYER RECEIVES INVOICE WITH THE VALUE OF EACH SHIPMENT MONTHLY. THE VALUE OF ONE MONTH'S INVOICE WILL BE EQUAL WITH USD\$ 5.812.000.00 (FIVE MILLION EIGHT HUNDRED AND TWELVE THOUSAND DOLLARS), ACCORDING THE CONTRACT, THE WIRE TRANSFER WILL BE ISSUED FOR EVERY INVOICED VALUE.

### PROCEDURES:

1. THE SELLER ISSUES FCO (FULL CORPORATE OFFER) TO BUYER. BUYER SIGNED AND SEAL THIS FCO AND RETURN TO SELLER FCO;
2. SELLER ISSUES DRAFT CONTRACT WHICH WILL INCORPORATE FULL TERMS, CONDITIONS AND DELIVERY SCHEDULE;
3. BUYER SIGNS AND SEALS EACH PAGE OF FINAL CONTRACT AND RETURNS TO SELLER. SELLER SIGNS AND SEALS FINAL CONTRACT AND SEND BACK TO BUYER; SELLER AND BUYER LODGE THE FINAL CONTRACT TO THEIR RESPECTIVE BANKS;
4. SELLER ISSUES PROFORMA INVOICE;
5. WITHIN 10 (TEN) INTERNATIONAL BANKING DAYS THE BUYER'S BANK ISSUES MT799 WITH READINESS TO SEND MT760. THE SELLER'S BANK ANSWERS WITH RWA AND THE BUYER'S BANK SENDS MT760 WITH A NON OPERATIVE, IRREVOCABLE, TRANSFERABLE, AUTO REVOLVING, CONFIRMED (BY TOP 50 WORLD BANK) UNCONDITIONAL, UNRESTRICTED, UNENCUMBERED, SBLC TO SELLER'S BANK;  
IF THE BUYER DOES NOT RECEIVE RWA HE DOES NOT SEND MT760 WITH SBLC.
6. WITHIN 10 (TEN) INTERNATIONAL WORKING DAYS THE SELLER'S BANK ISSUES TO THE BUYERS BANK PB (PERFORMANCE BOND GUARANTEE) 2%, AND POP (PROOF OF PRODUCT) MAKES THE SBLC OPERATIVE.
7. THE SELLER'S BANK SHALL SEND TO THE BUYER'S BANK A COMPLETE SET OF SHIPPING DOCUMENTS FOR CONFIRMATION AND VERIFICATION THEN UPON RECEPTION OF THE ORIGINAL DOCUMENTS WITHIN 5 (FIVE) BANKING DAYS PAYMENT AT SIGHT (100% MT-103) IS RELEASED.
8. SHIPMENT BEGINS/COMMENCES WITHIN 20/40 DAYS FROM RECEIPT OF 100% OPERATIVE SBLC AND MT 103

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# PROCEDURES

1

1-Buyer shall issue (ICPO-BCL) or ICPO that is signed and stamped from buyer's bank. Upon verification, Seller will issue completed SIGNED • SEALED (FCO). Followed by draft contract for both parties countersigning.

2

2- Within (3) three working days Buyer shall review countersign / or make any necessary amendments.

3

3-Within (7) seven working days from lodging the agreement in both banks, buyer's bank shall issue financial instrument or confirmed and guaranteed by top world bank acceptable to seller.

4

4-Within (10) ten working days of receipt, verify and authenticate of buyer's financial instrument, the seller shall submit full (POP) and 2% performance bond.

5

5-The first shipment delivery is within 28-35 working days from the date of the seller's acceptance of the financial instrument.

6

6-(NCNDA/ IMFPA) will be endorsed with the seller's and buyer's bank. Upon vessel arrival at destination port, Buyer discharges the product and within 72 hours pays all parties their commissions.

Seller issue full(POP) Documents to buyer via bank to bank, namely:

A. Copy of commercial invoice. / B.Copy of approval of export certificate. / C. Copy of statement of availability of the product.

D. Copy of refinery commitment to produce the product. / E.Copy of Transnet contract to transport the product to the port.

F.Copy of the port storage agreement.

G. Copy of the charter party agreement to transport the product to discharge port.

H. The customer formalities , and test report to buyer's bank.

I. Certificate of origin. / J. Copy of vessel questionnaire 88.

K. Dip test authorization.(Upon Buyer's request and Buyer will pay full amount)

L.Copy of bill of loading. / M. SGS report. / N. Tank receipt.

**In FOB case, Seller's bank shall release financial instrument immediately after Buyer receives all POP documents. In CIF case, when ship arrives at destination port and buyer conducts inspection on the goods and upon satisfaction / the cargo passes (SGS), Seller's bank shall release financial instrument within (3) three working days and buyer pays full amount of inspection at destination port .**



مجموعة هادع وبتروك الامرام جنوب المونبة  
**ALAHRAM**

# CONTACT



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39 El Khalifa Street in front of the back  
door of the International Garden

39 شارع الخليفة الراضي امام الباب الخلفي  
للحديقة الدولية - عباس العقاد - مدينة نصر



## Al Ahram Group International Factories & Companies

- Our company was established in 2011 in Egypt under the name of Eng. Ahmed Hussein, Chairman. He organized many successful international commercial and industrial companies in Europe, the United States, the United Kingdom, Germany, the Middle East and some other countries in the field of corn, barley, etc.



Eng.  
**AHMED HUSSEIN**  
Chairman of Al-Ahram Group International  
www.ahmedhussain.com



[www.alahramgroupworld.com](http://www.alahramgroupworld.com)