

Al Ahram Group International Factories & Companies

September 2024\*Price List Valid till: 30/9/2024

Sugar Icumsa Brazilian

Alahramgroupworld.com



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In case the buyer requests CIF the procedures are as follows:

1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.

- 2- Average freight cost for CIF is 120-150 USD per MT.
- 3- It will be determined upon destination and origin country.





CONTRACT VOLUME(MT) PAYMENT= DLC BY MT700

PRICE PER METRIC TONS



Alahramgroupworld.com 12X12,500 MT

MTHS) x 12

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\$ 420

300,000 MT

12X25,500 MT

MONTHLY VOLUME (MT/

\$ 420 >>

600,000 MT

12X50,500 MT

\$ 410

1,200,000 MT

12X100,000 MT

\$ 400

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**TOTAL CONTRACT VOLUME** PAYMENT: DLC /BG or SBLC

MONTHLY CONTRACT VOLUME **PAYMENT:** DLC /BG OR SBLC

**CONTRACT VOLUME** PAYMENT: DLC /BG or SBLC 3 MONTHS

**CONTRACT VOLUME** PAYMENT: DLC /BG or SBLC 6 MONTHS

**CONTRACT VOLUME** PAYMENT: DLC /BG or SBLC 12 MONTHS



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\$ 480

150,000 MT

12X12,500 MT

\$ 420 >>

\$ 470

\$ 450

300,000 MT

12X25,000 MT

\$ 420 >>S 410 >>

\$ 460

\$ 440 \$ 420

600,000 MT

12X50,000 MT

400

\$ 450

\$ 410

1,200,000 MT

12X100,000 MT

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separately via t/t shipment by shipment.

In case the buyer requests CIF the procedures are as follows: 1- The freight cost is separate from the goods value and is also paid

SPOT VOLUME (MT)

ALAHRAM GROUP

**VOLUME (MT/ DELIVERY** 

PRICE PER METRIC TONS

01 SHIPMENT

\$ 440

25,000 MT

12,500 MT

FROM 01 OR 02 SHIPMENTS EACH 15 DAYS

\$ 430

50,000 MT

02 SHI PMENTS EACH 15 DAYS

\$ 420

100,000 MT

FROM 04 SHIPMENTS **EACH 15 DAYS** 

\$410

# FOR SUGAR IN CONTAINERS = PAYMENT DLC - AFTER BL

SPOT VOLUME (MT)

**VOLUME (MT/ DELIVERY** 

PRICE PER METRIC TONS

12 MONTHS

\$ 620

1,500 MT / 5,000 MT

500 MT / 1,000 MT

12 MONTHS

\$ 600

6,500 MT / 10,000 MT

12 MONTHS

\$ 580

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Sugar Icumsa Brazilian



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# Type of Order

Price per Metric Ton (MT)

12,500 MT

SPOT

\$ 470

25,000 MT

SPOT

\$ 465

50,000 MT

SPOT

\$ 460

75,000 MT

SPOT

\$ 455



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# Quantity

# Type of Order

Price per Metric Ton (MT)

SPOT

\$ 450

150,000 MT

100,000 MT

SPOT

\$ 445

200,000 MT

SPOT

\$ 440

12,500 MT x 12 months

CONTRACT\*

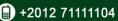
\$ 430



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In case the buyer requests CIF the procedures are as follows:

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- 2- Average freight cost for CIF is 120-150 USD per MT.
- 3- It will be determined upon destination and origin country.

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# Type of Order

Price per Metric Ton (MT

12,500 MT

CONTRACT\*

\$ 425

25,000 MT

CONTRACT\*

\$ 420

50,000 MT

**CONTRACT\*** 

\$ 415

100,000 MT

CONTRACT\*

\$410

# RAW <u>BROWN CANE SUGAR</u> ICUMSA 600-1200 THROUGH ALAHRAM GROUP (ALLOCATION HOLDER) PRICES

Quantity

Type of Order

Price per Metric Ton (MT)

150,000 MT x 12 months

**CONTRACT\*** 

\$ 405

200,000 MT or more x 12 months

CONTRACT\*

\$ 405

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# **30050+0000** Al Ahram Group International Factories & Companies

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**ICUMSA 45 SUGAR** The name of the goods:

Origin **Brazil** 







TOLARITY at 20"C: 99.80° Minimum SULPHATED ASH CONTENT: 0.04% Maximum by Weight

MOISTURE: 0.04% Maximum by Weight MAGNETIC PARTICLES: mg/kg 4 SOLUBILITY: 100% Dry & free flowing:

**GRANULOMETRY: Fine Standard** 

ICUMSA: Color 45 ICUMSA attenuation index Units (Method #10-1978) Maximum

COLOUR: Brilliant white

REDUCING SUGAR: 0.0T\$ in Dry Mass

RADIATION: Normal w/o presence of cesium or iodine S02: mg/kg 20

HEAVY METALS, TOXIC ELEMENTS maximum mg /kg basis ARSENIC 0.50 CADMIUM 0.05 COPPER 1.00.

LEAD 1.00 MERCURY 0.01 ZINC 3.00 PESTICIDE TRACES Maximum mg / kg basis

DDT 0.005 PH0T0XIN 0.01 HEXACHLORAN GAMMA ISOMER 0.005 MICROBIOLOGICAL LIMITS PATHOGENIC BACTERIA including SALMONELLA per 25 gram: Nil. Bacillus per gram: Nil

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# The Secret of Sugar:

The simple, irrefutable fact, is this: Sugar is a healthy part of a diet. Carbohydrates, including sugar, are the preferred sources of the body's fuel for brain power, muscle energy and every natural process that goes on in every functioning cell. Sugar is more than a "fun" food ingredient, it's an essential one as well. Because it's all-natural, you can consume it with confidence. As Nature's preferred sweetener, sugar is present not only in nutrient-dense fruits and vegetables, but is also a key component, in foods as diverse as whole grain breads and cereals, yogurts and tomato sauces.

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# **Producing countries of sugar:**

The five largest producers of sugar in 2011 were Brazil, India, the European Union, China and Thailand. At present, Brazil is currently the largest, sugar producing nation in the world, Brazil exported 17.7 million tons of sugar to other nations, which comprises almost. 40% of the sugar traded in the world that year. That, fluctuations of sugar production in Brazil alone can affect, world sugar prices substantially.

But what does ICUMSA 45 actually mean?

ICUMSA – is all acronym for the – International Commission for Uniform Methods of Sugar Analysis. It is a world-wide body which brings together the activities of the National Committees for Sugar Analysis in more than thirty member countries. ICUMSA is the only international organization concerned solely with analytical methods for the sugar industry. The ICUMSA ratings method allow s a meaningful and accurate description of the product which can be easily understood by interested parties no matter where they come from.



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97.80 % to 99.2% POLARIZATION:

0.15% Maximum by Weight ASH CONTENT:

0.15% Maximum by Weight MOISTURE:

95% Dry & free flowing SOLUBILITY:

0.6 mm of regular square (medium size) **GRANULOMETRY:** 

**RAW BROWN CANE SUGAR ICUMSA 600-1200** 

Brown. ICUMSA 600 to 1200 typical COLOR:

Within International acceptable limits RADIATION:

60 mg / kg SULPHUR DIOXIDE:

Free of any odor SMELL:

0.05 % Maximum by Weight REDUCING SUGAR:

120 mg / kg SO2:

# **RAW BROWN CANE SUGAR ICUMSA 600-1200**

Solid brown Crystal SUBSTANCE:

10 Mg / kg MAGNETIC PARTICLES:

1 PPM MAX AS:

2 PPM MAX PS:

3 PPM MAX CU:

VHP 600 - 1200 RBU, Attenuation Index Units Method # 4-1978 ICUMSA:

NIL HPN STAPH AUREUS:

Mold, unnatural odors, chemicals, and insects FREE FROM:

**Phytosanitary Certificate** POISONOUS:

no radiation, no virus, no insect pats, no poisonous matter SEED / HUSKS: and non genetic and is suitable for human consumption













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# **Specifications:**































# White Cane Sugar Icumsa 45



ICUMSA (International Commission for Uniform Methods of Sugar Analysis) is a world-wide body which brings together the activities of the National Committees for Sugar Analysis in more than thirty member countries. Work is carried out under various Subjects each headed by a Referee.

ICUMSA is the only international organisation concerned solely with analytical methods for the sugar industry. In addition to use by that industry, ICUMSA methods are recognised by authorities such as the Codex Alimentarius Commission, the OIML, the EU, and the US Food Chemicals Codex.

Methods are recommended for Tentative (T) approval by ICUMSA in the first instance. Upon meeting all the Commission's requirements, methods are accorded Official (O) status. Methods which are demonstrably useful and have found an established application, or which do not lend themselves to collaborative testing, are given an Accepted (A) status. Details of how the status of Methods has been established may be obtained by reading the relevant Proceedings

## **PROCEDURES & PAYMENT**

- 1. MT 799 sent by the buyer it's nothing else but the readiness to send MT 760 and it costs a little. So no risk at this point from the buyer side.
- 2. RWA readiness to accept MT760 is the best banking proof that the seller is ready to accept the instrument by his bank. Also it means that his bank is ready to send POP and PB2%. And that information also is sent by the seller bank officer along with RWA.

So IN THIS POINT the buyer receives the banking legal and official confirmation on POP and PB.

POP and PB is already lodged in the bank and ready to be sent.

IF THE BUYER DOES NOT RECEIVE RWA HE DOES NOT SEND MT760! So no risk!

- 3. MT760 sent by the buyer.
- 4. POP and PB is sent by the seller.
- 5.MT 103 with SBLC is sent after SGS and BL. (full set of documents loading)











# White Cane Sugar Icumsa 45



ICUMSA 45 (White Refined Sugar): A highly refined white sugar product. This is the table sugar that most people use every day and is typically sold as granulated sugar.



ICUMSA 150 (Plantation White Sugar): A white sugar commonly produced for local consumption in sugar cane growing countries. It is produced at the Sugar Mill without the need for additional refining of the raw sugar.



ICUMSA 600-1200 (Raw VHP Sugar): A raw sugar common in Brazil, the world's largest exporter of sugar, which has a small amount of molasses retained in the crystal. It is often exported and refined at the destination country.

Specialty: Santana Group offers a wide range of Specialty Products for direct food use including organic, fairtrade, powdered, light / dark brown, retail and sachet products. If you are interested in a specialty product, please contact your local market representative for more details and specific availability within your region.

Packaging/Minimum Order Size: Santana Group has the flexibility and scale to fulfill orders from a single container to entire vessels depending on our customers' needs on both a bulk and bagged basis. Our customers packaging requirements range from bulk/break bulk vessels, bulk truck/containers, FIBCs/big bags (1/1.5 metric ton), 50KG bags, 25KG/50 pound bags, retail and sachets.

Food Safety: Santana Group actively involved with all its trade partners, customers and vendors alike, in order to improve food quality, safety and ingredient transparency throughout our various product supply chains. When ordering, please make sure to make your sales representative aware of any specific food safety requirements pertaining to your local market.

# White Cane Sugar Icumsa 45

## **PAYMENT TERMS:**

CONTRACT GUARANTEE TO BE SUPPLIED BY BUYER'S BANK WITHIN 10 (TEN) BANKING DAYS. UPON BUYER'S BANK SWIFT MT799 WITH REDINESS TO SEND MT760 AND UPON SELLER'S BANK CONFIRMATION RWA LETTER OF READINESS TO ACCEPT MT760, A SWIFT MT 760 (SBLC) IS SENT TO THE SELLER'S BANK, BEING A CONFIRMED, NOT ACTIVE IRREVOCABLE, TRANSFERABLE, AUTO-REVOLVING CORRESPONDING TO ONE MONTH CONTRACT VALUE, (12.500 MT AT USD 465.00 /MT) WHICH IS EQUAL TO A TOTAL OF USD\$ 5.812.500.00 (FIVE MILLION EIGHT HUNDRED AND TWELVE THOUSAND DOLLARS) 100% SUBMITTED AND RELEASED INTO SELLER'S BANK.

AUTOMATIC ACTIVATION OF FINANCIAL INSTRUMENT IS DONE BY SENDING 2% PERFORMANCE BOND AND PROOF OF PRODUCT TO THE BUYER'S BANK.

THE BANK GUARANTEE MUST TO BE VALID FOR A PERIOD OF 11 (ELEVEN) MONTHS. SELLER'S BANK WILL ACTIVATE THE FINANCIAL INSTRUMENT WITHIN 10 (TEN) BANKING DAYS AFTER SENDING POP AND 2% PB. PAYMENT AT SIGHT 100%, EACH SHIPMENT IS PAID BY MT103 UPON SUBMISSION OF ALL SHIPMENT DOCUMENTS. THE BUYER RECEIVES INVOICE WITH THE VALUE OF EACH SHIPMENT MONTHLY. THE VALUE OF ONE MONTH'S INVOICE WILL BE EQUAL WITH USD\$ 5.812.000.00 (FIVE MILLION EIGHT HUNDRED AND TWELVE THOUSAND DOLLARS), ACCORDING THE CONTRACT, THE WIRE TRANSFER WILL BE ISSUED FOR EVERY INVOICED VALUE.

## PROCEDURES:

- 1. THE SELLER ISSUES FCO (FULL CORPORATE OFFER) TO BUYER. BUYER SIGNED AND SEAL THIS FCO AND RETURN TO SELLER FCO;
- 2. SELLER ISSUES DRAFT CONTRACT WHICH WILL INCORPORATE FULL TERMS, CONDITIONS AND DELIVERY SCHEDULE;
- 3. BUYER SIGNS AND SEALS EACH PAGE OF FINAL CONTRACT AND RETURNS TO SELLER. SELLER SIGNS AND SEALS FINAL CONTRACT AND SEND BACK TO BUYER; SELLER AND BUYER LODGE THE FINAL CONTRACT TO THEIR RESPECTIVE BANKS;
- 4. SELLER ISSUES PROFORMA INVOICE;
- 5. WITHIN 10 (TEN) INTERNATIONAL BANKING DAYS THE BUYER'S BANK ISSUES MT799 WITH READINESS TO SEND MT760. THE SELLER'S BANK ANSWERS WITH RWA AND THE BUYER'S BANK SENDS MT760 WITH A NON OPERATIVE, IRREVOCABLE, TRANSFERABLE,

AUTO REVOLVING, CONFIRMED (BY TOP 50 WORLD BANK) UNCONDITIONAL, UNRESTRICTED, UNENCUMBERED. SBLC TO SELLER'S BANK;

IF THE BUYER DOES NOT RECEIVE RWA HE DOES NOT SEND MT760 WITH SBLC.

- 6. WITHIN 10 (TEN) INTERNATIONAL WORKING DAYS THE SELLER'S BANK ISSUES TO THE BUYERS BANK PB (PERFORMANCE BOND GUARANTEE) 2%, AND POP (PROOF OF PRODUCT) MAKES THE SBLC OPERATIVE.
- 7. THE SELLER'S BANK SHALL SEND TO THE BUYER'S BANK A COMPLETE SET OF SHIPPING DOCUMENTS FOR CONFIRMATION AND VERIFICATION THEN UPON RECEPTION OF THE ORIGINAL DOCUMENTS WITHIN 5 (FIVE) BANKING DAYS PAYMENT AT SIGHT (100% MT-103) IS RELEASED.
- 8. SHIPMENT BEGINS/COMMENCES WITHIN 20/40 DAYS FROM RECEIPT OF 100% OPERATIVE SBLC AND MT 103















# **PROCEDURES**

1-Buyer shall issue (ICPO-BCL) or ICPO that is signed and stamped from buyer's bank. Upon verification, Seller will issue

completed SIGNED • SEALED (FCO). Followed by draft contract for both parties countersigning.

2- Within (3) three working days Buyer shall review countersign / or make any necessary amendments.

3-Within (7) seven working days from lodging the agreement in both banks, buyer's bank shall issue financial instrument or

confirmed and guaranteed by top world bank acceptable to seller.

4-Within (10) ten working days of receipt, verify and authenticate of buyer's financial instrument, the seller shall submit full

(POP) and 2% performance bond.

5-The first shipment delivery is within 28-35 working days from the date of the seller's acceptance of the financial instrument.

6-(NCNDA/ IMFPA) will be endorsed with the seller's and buyer's bank. Upon vessel arrival at destination port, Buyer

discharges the product and within 72 hours pays all parties their commissions.

Seller issue full(POP) Documents to buyer via bank to bank, namely:

A. Copy of commercial invoice. / B.Copy of approval of export certificate. / C. Copy of statement of availability of the product.

D. Copy of refinery commitment to produce the product. / E.Copy of Transnet contract to transport the product to the port.

F.Copy of the port storage agreement.

G. Copy of the charter party agreement to transport the product to discharge port.

H. The customer formalities, and test report to buyer's bank.

I. Certificate of origin. / J. Copy of vessel questionnaire 88.

K. Dip test authorization.(Upon Buyer's request and Buyer will pay full amount)

L.Copy of bill of loading. / M. SGS report. / N. Tank receipt.

In FOB case, Seller's bank shall release financial instrument immediately after Buyer receives all POP documents. In CIF

case, when ship arrives at destination port and buyer conducts inspection on the goods and upon

satisfaction / the cargo passes (SGS), Seller's bank shall release financial instrument within (3) three working days and

buyer pays full amount of inspection at destination port











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# Al Ahram Group International Factories & Companies

- Our company was established in 2011 in Egypt under the name of Eng. Ahmed
  - Hussein, Chairman. He organized many
- successful international commercial and industrial companies in Europe, the United
- States, the United Kingdom, Germany, the
- Middle East and some other countries in the field of corn, barley, etc.

www.alahramgroupworld.com