



# SUGAR



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**January \*2025\* Price List Valid till: 31/1/2025**

## Sugar Icumsa Brazilian

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 120-150 USD per MT.
- 3- It will be determined upon destination and origin country.



CONTRACT VOLUME(MT)  
PAYMENT= DLC BY MT700

MONTHLY VOLUME (MT/  
MTHS) x 12

PRICE PER METRIC TONS



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150,000 MT



12X12,500 MT



\$ 420

300,000 MT



12X25,500 MT



\$ 420

600,000 MT



12X50,500 MT



\$ 410

1,200,000 MT



12X100,000 MT



\$ 400

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TOTAL CONTRACT VOLUME  
PAYMENT :  
DLC /BG or SBLC

MONTHLY CONTRACT VOLUME  
PAYMENT :  
DLC /BG OR SBLC

CONTRACT VOLUME  
PAYMENT :  
DLC /BG or SBLC  
3 MONTHS

CONTRACT VOLUME  
PAYMENT :  
DLC /BG or SBLC  
6 MONTHS

CONTRACT VOLUME  
PAYMENT :  
DLC /BG or SBLC  
12 MONTHS



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150,000 MT



12X12,500 MT



\$ 420



\$ 480



\$ 450

300,000 MT



12X25,000 MT



\$ 420



\$ 470



\$ 440

600,000 MT



12X50,000 MT



\$ 410



\$ 460



\$ 420

1,200,000 MT



12X100,000 MT



\$ 400



\$ 450



\$ 410

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In case the buyer requests CIF the procedures are as follows:

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- 3- It will be determined upon destination and origin country.

SPOT VOLUME (MT)	VOLUME (MT/ DELIVERY)	PRICE PER METRIC TONS
12,500 MT	01 SHIPMENT	\$ 440
25,000 MT	FROM 01 OR 02 SHIPMENTS EACH 15 DAYS	\$ 430
50,000 MT	02 SHIPMENTS EACH 15 DAYS	\$ 420
100,000 MT	FROM 04 SHIPMENTS EACH 15 DAYS	\$ 410

FOR SUGAR IN CONTAINERS = PAYMENT DLC - AFTER BL

SPOT VOLUME (MT)	VOLUME (MT/ DELIVERY)	PRICE PER METRIC TONS
500 MT / 1,000 MT	12 MONTHS	\$ 620
1,500 MT / 5,000 MT	12 MONTHS	\$ 600
6,500 MT / 10,000 MT	12 MONTHS	\$ 580

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 120-150 USD per MT.
- 3- It will be determined upon destination and origin country.

### Quantity



### Type of Order



### Price per Metric Ton (MT)



12,500 MT	SPOT	\$ 470
25,000 MT	SPOT	\$ 465
50,000 MT	SPOT	\$ 460
75,000 MT	SPOT	\$ 455



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### Quantity



### Type of Order



### Price per Metric Ton (MT)



100,000 MT	SPOT	\$ 450
150,000 MT	SPOT	\$ 445
200,000 MT	SPOT	\$ 440
12,500 MT x 12 months	CONTRACT*	\$ 430



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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 120-150 USD per MT.
- 3- It will be determined upon destination and origin country.

### Quantity

### Type of Order

### Price per Metric Ton (MT)

12,500 MT	CONTRACT*	\$ 425
25,000 MT	CONTRACT*	\$ 420
50,000 MT	CONTRACT*	\$ 415
100,000 MT	CONTRACT*	\$ 410

RAW BROWN CANE SUGAR ICUMSA 600-1200 THROUGH ALAHRAM GROUP (ALLOCATION HOLDER) PRICES

### Quantity

### Type of Order

### Price per Metric Ton (MT)

150,000 MT x 12 months	CONTRACT*	\$ 405
200,000 MT or more x 12 months	CONTRACT*	\$ 405

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**The name of the goods : ICUMSA 45 SUGAR**

**Origin : Brazil**



**TOLARITY at 20°C: 99.80° Minimum SULPHATED ASH CONTENT: 0.04% Maximum by Weight**  
**MOISTURE: 0.04% Maximum by Weight MAGNETIC PARTICLES: mg/kg 4 SOLUBILITY: 100% Dry & free flowing:**  
**GRANULOMETRY: Fine Standard**  
**ICUMSA: Color 45 ICUMSA attenuation index Units (Method #10-1978) Maximum**  
**COLOUR: Brilliant white**  
**REDUCING SUGAR: 0.0T\$ in Dry Mass**  
**RADIATION: Normal w/o presence of cesium or iodine S02: mg/kg 20**  
**HEAVY METALS, TOXIC ELEMENTS maximum mg /kg basis ARSENIC 0.50 CADMIUM 0.05 COPPER 1.00**  
**LEAD 1.00 MERCURY 0.01 ZINC 3.00 PESTICIDE TRACES Maximum mg / kg basis**  
**DDT 0.005 PH0T0XIN 0.01 HEXACHLORAN GAMMA ISOMER 0.005 MICROBIOLOGICAL LIMITS**  
**PATHOGENIC BACTERIA including SALMONELLA per 25 gram: Nil. Bacillus per gram: Nil**

## The Secret of Sugar :

## Producing countries of sugar:

The simple, irrefutable fact, is this: Sugar is a healthy part of a diet. Carbohydrates, including sugar, are the preferred sources of the body's fuel for brain power, muscle energy and every natural process that goes on in every functioning cell. Sugar is more than a "fun" food ingredient, it's an essential one as well. Because it's all-natural, you can consume it with confidence. As Nature's preferred sweetener, sugar is present not only in nutrient-dense fruits and vegetables, but is also a key component, in foods as diverse as whole grain breads and cereals, yogurts and tomato sauces.

The five largest producers of sugar in 2011 were Brazil, India, the European Union, China and Thailand. At present, Brazil is currently the largest, sugar producing nation in the world, Brazil exported 17.7 million tons of sugar to other nations, which comprises almost 40% of the sugar traded in the world that year. That, fluctuations of sugar production in Brazil alone can affect, world sugar prices substantially.

But what does ICUMSA 45 actually mean?

ICUMSA – is ail acronym for the – International Commission for Uniform Methods of Sugar Analysis. It is a world-wide body which brings together the activities of the National Committees for Sugar Analysis in more than thirty member countries. ICUMSA is the only international organization concerned solely with analytical methods for the sugar industry. The ICUMSA ratings method allow s a meaningful and accurate description of the product which can be easily understood by interested parties no matter where they come from.



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## RAW BROWN CANE SUGAR ICUMSA 600-1200

<b>POLARIZATION:</b>	<b>97.80 % to 99.2%</b>
<b>ASH CONTENT:</b>	<b>0.15% Maximum by Weight</b>
<b>MOISTURE:</b>	<b>0.15% Maximum by Weight</b>
<b>SOLUBILITY:</b>	<b>95% Dry &amp; free flowing</b>
<b>GRANULOMETRY:</b>	<b>0.6 mm of regular square (medium size)</b>
<b>COLOR:</b>	<b>Brown. ICUMSA 600 to 1200 typical</b>
<b>RADIATION:</b>	<b>Within International acceptable limits</b>
<b>SULPHUR DIOXIDE:</b>	<b>60 mg / kg</b>
<b>SMELL:</b>	<b>Free of any odor</b>
<b>REDUCING SUGAR:</b>	<b>0.05 % Maximum by Weight</b>
<b>SO2:</b>	<b>120 mg / kg</b>

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## RAW BROWN CANE SUGAR ICUMSA 600-1200

<b>SUBSTANCE:</b>	<b>Solid brown Crystal</b>
<b>MAGNETIC PARTICLES:</b>	<b>10 Mg / kg</b>
<b>MAX AS:</b>	<b>1 PPM</b>
<b>MAX PS:</b>	<b>2 PPM</b>
<b>MAX CU:</b>	<b>3 PPM</b>
<b>ICUMSA:</b>	<b>VHP 600 - 1200 RBU, Attenuation Index Units Method # 4-1978</b>
<b>HPN STAPH AUREUS:</b>	<b>NIL</b>
<b>FREE FROM:</b>	<b>Mold, unnatural odors, chemicals, and insects</b>
<b>POISONOUS:</b>	<b>Phytosanitary Certificate</b>
<b>SEED / HUSKS:</b>	<b>no radiation, no virus, no insect pats, no poisonous matter and non genetic and is suitable for human consumption</b>



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## Specifications:



**BROWN CANE SUGAR / RAW SUGAR – ICUMSA VHP 600-1200**

**Specifications:**

BROWN CANE SUGAR / RAW SUGAR – ICUMSA VHP 600-1200  
 POLARIZATION @ 20 DEGREES MINIMUM  
 ASH CONTENT @ 0.15% MAX.  
 COLOR: ICUMSA 500 TO 1200 TYPICAL  
 SOLUBILITY: 95%  
 FLOWING: FREE  
 COLOR: BROWN  
 RADIATION: WITHIN INTERNATIONALLY ACCEPTABLE LIMIT  
 GRANULATION: 0.6 MM OF REGULAR SQUARE (MEDIUM)  
 MOISTURE: 0.15% MAX.  
 MASH PARTICLES: 100% / 45  
 S02: 1200MG/KG MIN.  
 SULPHUR DIOXIDE: 0.05% MAX BY WEIGHT  
 SMOEL: FREE FROM UNUSUAL OR ABNORMAL SMOEL  
 REDUCING SUGAR: 0.05% MAX BY WEIGHT  
 HPLC: SUGAR: 99.8%  
 MAX AS: 1 P P MAX  
 CROP: 2022/2023

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**ICUMSA 45 Refined White Beetroot Sugar**

**PRODUCT:** ICUMSA 45 Refined White Beetroot Sugar  
**COUNTRY OF ORIGIN:** USA  
**QUANTITY:** Min: 12,500 MT Max: 100,000 MT

**Specifications:**

Cultivation: About current  
 Harvest: 80-10 t/ha  
 Ash content: 0.04-0.06 % max by weight  
 Solubility: 100% in water at 20°C  
 Granulation: 100% dry and free flowing sediment: None  
 Color: Sparkling white  
 Smell: Free of any odor  
 Flavor: Typical sweet  
 Substances: Free of any other  
 Magnesium carbonate: Cytaniline  
 Radiation: Partially International/accepted limit without presence of cesium or iodine, certified.  
 Pathogenic bacteria: 0.012% Max on Dry Mass  
 HPLC: 99.8% Min  
 Reducing sugar: 0.05% Max on Dry Mass  
 HPLC: 99.8% Min  
 Sulphur dioxide (SO2): 20 mg/kg Max  
 Max. Ash: 1 P P MAX  
 Max. Cu: 1 P P MAX

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Characteristics	IS 5982-2003	Codex 2004	VMK process
Maximum moisture, %	0.10	0.06	0.0156
Minimum sucrose, %	99.5	99.7	99.87
Maximum reducing sugars, %	0.10	0.04	0.01
Maximum colour, IU	150	45	70
Maximum conductivity ash, %	0.1	0.027	0.0146
Maximum sulfur dioxide, mg/kg	70	15	>5
Maximum lead, ppm	5.0	1.0	ND

  

Component	Juice	EEC 2 Sugar (simplified from Kirckidis, 1992)
Brix (%)	12%	99.94%
Suspended Solids (%)	0.25%	0%
Ash (sulphated) (% on Brix)	3.5%	0.018%
Sucrose Purity (%)	85%	99.7%
Invert (% on Brix)	5%	0.04%
Colour (ICUMSA)	>20 000	< 35
Organic non sugars (% on Brix)	6%	Related to purity

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**ICUMSA 45 (White refined sugar):** A highly refined white sugar product. This is the table sugar that most people use every day and is typically sold as granulated sugar.

**SUGAR ICUMSA IC 45**

Product: ICUMSA Sugar / 45-IBU  
 Location: Port of Santos / Brazil  
 Packaging: 20 Tons Bag  
 Description: 99.8% Sucrose  
 Purity: 99.8% (minimum)  
 Moisture: 0.15% (maximum)  
 Ash: 0.1% (maximum)  
 SO2: 1200 mg/kg (minimum)  
 Sulfur Dioxide: 0.05% (maximum)  
 HPLC: 99.8% (minimum)  
 Reducing sugar: 0.05% (maximum)  
 Lead: 1 ppm (maximum)  
 Copper: 1 ppm (maximum)

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## White Cane Sugar Icumsa 45



ICUMSA (International Commission for Uniform Methods of Sugar Analysis) is a world-wide body which brings together the activities of the National Committees for Sugar Analysis in more than thirty member countries. Work is carried out under various Subjects each headed by a Referee.

ICUMSA is the only international organisation concerned solely with analytical methods for the sugar industry. In addition to use by that industry, ICUMSA methods are recognised by authorities such as the Codex Alimentarius Commission, the OIML, the EU, and the US Food Chemicals Codex.

Methods are recommended for Tentative (T) approval by ICUMSA in the first instance. Upon meeting all the Commission's requirements, methods are accorded Official (O) status. Methods which are demonstrably useful and have found an established application, or which do not lend themselves to collaborative testing, are given an Accepted (A) status. Details of how the status of Methods has been established may be obtained by reading the relevant Proceedings

### PROCEDURES & PAYMENT

1. MT 799 sent by the buyer – it's nothing else but the readiness to send MT 760 and it costs a little. So no risk at this point from the buyer side.
2. RWA – readiness to accept MT760 is the best banking proof that the seller is ready to accept the instrument by his bank. Also it means that his bank is ready to send POP and PB2%. And that information also is sent by the seller bank officer along with RWA.

So IN THIS POINT the buyer receives the banking legal and official confirmation on POP and PB.

POP and PB is already lodged in the bank and ready to be sent.

IF THE BUYER DOES NOT RECEIVE RWA HE DOES NOT SEND MT760! So no risk!

3. MT760 sent by the buyer.
4. POP and PB is sent by the seller.
5. MT 103 with SBLC is sent after SGS and BL. (full set of documents loading)

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# SUGAR

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## White Cane Sugar Icumsa 45



**ICUMSA 45 (White Refined Sugar):** A highly refined white sugar product. This is the table sugar that most people use every day and is typically sold as granulated sugar.



**ICUMSA 150 (Plantation White Sugar):** A white sugar commonly produced for local consumption in sugar cane growing countries. It is produced at the Sugar Mill without the need for additional refining of the raw sugar.



**ICUMSA 600-1200 (Raw VHP Sugar):** A raw sugar common in Brazil, the world's largest exporter of sugar, which has a small amount of molasses retained in the crystal. It is often exported and refined at the destination country.

**Specialty:** Santana Group offers a wide range of Specialty Products for direct food use including organic, fairtrade, powdered, light / dark brown, retail and sachet products. If you are interested in a specialty product, please contact your local market representative for more details and specific availability within your region.

**Packaging/Minimum Order Size:** Santana Group has the flexibility and scale to fulfill orders from a single container to entire vessels depending on our customers' needs on both a bulk and bagged basis. Our customers packaging requirements range from bulk/break bulk vessels, bulk truck/containers, FIBCs/big bags (1/1.5 metric ton), 50KG bags, 25KG/50 pound bags, retail and sachets.

**Food Safety:** Santana Group actively involved with all its trade partners, customers and vendors alike, in order to improve food quality, safety and ingredient transparency throughout our various product supply chains. When ordering, please make sure to make your sales representative aware of any specific food safety requirements pertaining to your local market.

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# SUGAR

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## White Cane Sugar Icumsa 45

### PAYMENT TERMS:

CONTRACT GUARANTEE TO BE SUPPLIED BY BUYER'S BANK WITHIN 10 (TEN) BANKING DAYS. UPON BUYER'S BANK SWIFT MT799 WITH REDINESS TO SEND MT760 AND UPON SELLER'S BANK CONFIRMATION RWA LETTER OF READINESS TO ACCEPT MT760, A SWIFT MT 760 (SBLC) IS SENT TO THE SELLER'S BANK, BEING A CONFIRMED, NOT ACTIVE IRREVOCABLE, TRANSFERABLE, AUTO-REVOLVING CORRESPONDING TO ONE MONTH CONTRACT VALUE, (12.500 MT AT USD 465.00 /MT) WHICH IS EQUAL TO A TOTAL OF USD\$ 5.812.500.00 (FIVE MILLION EIGHT HUNDRED AND TWELVE THOUSAND DOLLARS) 100% SUBMITTED AND RELEASED INTO SELLER'S BANK.

AUTOMATIC ACTIVATION OF FINANCIAL INSTRUMENT IS DONE BY SENDING 2% PERFORMANCE BOND AND PROOF OF PRODUCT TO THE BUYER'S BANK.

THE BANK GUARANTEE MUST TO BE VALID FOR A PERIOD OF 11 (ELEVEN) MONTHS. SELLER'S BANK WILL ACTIVATE THE FINANCIAL INSTRUMENT WITHIN 10 (TEN) BANKING DAYS AFTER SENDING POP AND 2% PB. PAYMENT AT SIGHT 100%, EACH SHIPMENT IS PAID BY MT103 UPON SUBMISSION OF ALL SHIPMENT DOCUMENTS. THE BUYER RECEIVES INVOICE WITH THE VALUE OF EACH SHIPMENT MONTHLY. THE VALUE OF ONE MONTH'S INVOICE WILL BE EQUAL WITH USD\$ 5.812.000.00 (FIVE MILLION EIGHT HUNDRED AND TWELVE THOUSAND DOLLARS), ACCORDING THE CONTRACT, THE WIRE TRANSFER WILL BE ISSUED FOR EVERY INVOICED VALUE.

### PROCEDURES:

1. THE SELLER ISSUES FCO (FULL CORPORATE OFFER) TO BUYER. BUYER SIGNED AND SEAL THIS FCO AND RETURN TO SELLER FCO;
2. SELLER ISSUES DRAFT CONTRACT WHICH WILL INCORPORATE FULL TERMS, CONDITIONS AND DELIVERY SCHEDULE;
3. BUYER SIGNS AND SEALS EACH PAGE OF FINAL CONTRACT AND RETURNS TO SELLER. SELLER SIGNS AND SEALS FINAL CONTRACT AND SEND BACK TO BUYER; SELLER AND BUYER LODGE THE FINAL CONTRACT TO THEIR RESPECTIVE BANKS;
4. SELLER ISSUES PROFORMA INVOICE;
5. WITHIN 10 (TEN) INTERNATIONAL BANKING DAYS THE BUYER'S BANK ISSUES MT799 WITH READINESS TO SEND MT760. THE SELLER'S BANK ANSWERS WITH RWA AND THE BUYER'S BANK SENDS MT760 WITH A NON OPERATIVE, IRREVOCABLE, TRANSFERABLE, AUTO REVOLVING, CONFIRMED (BY TOP 50 WORLD BANK) UNCONDITIONAL, UNRESTRICTED, UNENCUMBERED, SBLC TO SELLER'S BANK; IF THE BUYER DOES NOT RECEIVE RWA HE DOES NOT SEND MT760 WITH SBLC.
6. WITHIN 10 (TEN) INTERNATIONAL WORKING DAYS THE SELLER'S BANK ISSUES TO THE BUYERS BANK PB (PERFORMANCE BOND GUARANTEE) 2%, AND POP (PROOF OF PRODUCT) MAKES THE SBLC OPERATIVE.
7. THE SELLER'S BANK SHALL SEND TO THE BUYER'S BANK A COMPLETE SET OF SHIPPING DOCUMENTS FOR CONFIRMATION AND VERIFICATION THEN UPON RECEPTION OF THE ORIGINAL DOCUMENTS WITHIN 5 (FIVE) BANKING DAYS PAYMENT AT SIGHT (100% MT-103) IS RELEASED.
8. SHIPMENT BEGINS/COMMENCES WITHIN 20/40 DAYS FROM RECEIPT OF 100% OPERATIVE SBLC AND MT 103

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# FOB PROCEDURES

## Non-Negotiable

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### 1

#### Issuance of ICPO & BCL:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

### 2

#### Review & Counter-signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

### 3

#### Issuance of Proforma Invoice and Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to open the necessary financial instrument. The buyer's bank shall issue a 100% financial instrument, which guarantees the product price and must be from a top-tier international bank acceptable to the seller.



### 4

#### Verification of Financial Instrument & POP Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

### 5

#### Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at the loading port and by the buyer at the destination port.

### 6

#### Release of Financial Instrument:

The seller's bank will release the financial instrument at sight after receiving the SGS (or equivalent) inspection report.

### 7

#### Commission Payment:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.



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# CIF PROCEDURES

## Non-Negotiable

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### 1

#### Issuance of ICPO & BCL:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

### 2

#### Review & Counter-signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

### 3

#### Issuance of Proforma Invoice and Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to open the necessary financial instrument. The buyer's bank shall issue a 100% financial instrument, which guarantees only the product price and must be from a top-tier international bank acceptable to the seller. Shipping fees shall be paid separately in advance shipment by shipment and that is through paying 60% TT in advance and 40% TT within maximum 14 days.



### 4

#### Verification of Financial Instrument & POP Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

### 5

#### Commencement of shipping:

The first shipment delivery is within 28 -35 business days from the date of the seller's acceptance of the financial instrument.

### 6

#### Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at the loading port and by the buyer at the destination port.

### 7

#### Release of Financial Instrument:

The seller's bank will release the financial instrument within (3) three business days after the issuance of SGS report or equivalent at destination port.

### 8

#### In Case of Commission, Payment as follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.

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## Documents Provided by the Seller to the Buyer:

The seller will issue the following full Proof of Product (POP) documents to the buyer via bank-to-bank transaction:

- A. Copy of the commercial invoice
- B. Copy of the export certificate approval
- C. Copy of the statement of availability of the product
- D. Copy of the refinery commitment to produce the product
- E. Copy of the contract with Transnet for product transportation to the port
- F. Copy of the port storage agreement
- G. Copy of the charter party agreement for transportation to the discharge port
- H. The customer formalities and test report sent to the buyer's bank
- I. Certificate of origin
- J. Copy of the vessel questionnaire (Form 88)
- K. Dip test authorization (upon buyer's request; buyer will pay the full cost)
- L. Copy of the bill of lading
- M. SGS inspection report
- N. Tank receipt



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# CONTACT



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door of the International Garden

39 شارع الخليفة الراضي امام الباب الخلفي  
للحديقة الدولية - عباس العقاد - مدينة نصر



## Al Ahram Group International Factories & Companies

- Our company was established in 2011 in Egypt under the name of Eng. Ahmed Hussein, Chairman. He organized many successful international commercial and industrial companies in Europe, the United States, the United Kingdom, Germany, the Middle East and some other countries in the field of corn, barley, etc.



Eng.  
**AHMED HUSSEIN**  
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