

Al Ahram Group International Factories & Companies

ALAHRAM PETROLEUM 2025



www.alahramgroupworld.com

2025 ALAHRAM PETROLEUM



Al Ahram Group International Factories & Companies

Alahramgroup +201272496660 +2012 71111104 petroleum.dep@alahramgroupworld.org





ALAHRAM PETROLEUM



Al Ahram Group International Factories & Companies



April * 2025 * Price List Valid till : 30 / 4 / 2025

Petroleum

DIESEL GAS D2 GOST 305-82

www.alahramgroupworld.com



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF -----

FOB \$ **680** \$ **690**

Minimum of **10,000**
MT / month

Maximum of **100,000**
MT / month



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Commission: USD **5.00** seller side, USD **5.00** Buyer side Per Gal.

Petroleum

DIESEL D6 VIRGIN LOW POUR FUELOIL



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF -----

FOB \$ **2.55 / Gallon**

Minimum of **10,000**
MT / month

Maximum of **100,000**
MT / month



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Commission: USD **0.2** seller side, USD **0.2** Buyer side Per Gal.

Petroleum

AUTOMOTIVE DIESEL FUEL EN-590

www.alahramgroupworld.com



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF -----

FOB \$ **-28 minus platts**

Minimum of **10,000**
MT / month

Maximum of **100,000**
MT / month



Commission: USD **0.5** seller side, USD **0.5** Buyer side Per Gal.

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Petroleum

ULTRA-LOW- SULFUR DIESEL

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ALAHRAM PETROLEUM

www.alahramgroupworld.com
www.alahramgroup-eg.net

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



Alahramgroupworld.com

CIF

FOB \$ -5 minus platts

Minimum of 10,000 MT / month

Maximum of 100,000 MT / month

Commission: USD 0.5 seller side, USD 0.5 Buyer side Per Gal.



Petroleum

AVIATION KEROSENE COLONIAL GRADE JP54 JETFUEL

www.alahramgroupworld.com

ALAHRAM PETROLEUM

www.alahramgroupworld.com
www.alahramgroup-eg.net

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



Alahramgroupworld.com

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF

FOB \$ -4 minus platts

Minimum of 10,000 MT / month

Maximum of 100,000 MT / month

Commission: USD 0.50 seller side, USD 0.50 Buyer side Per Gal.



Petroleum

JET FUEL A191/91

www.alahramgroupworld.com

ALAHRAM PETROLEUM

www.alahramgroupworld.com
www.alahramgroup-eg.net

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



Alahramgroupworld.com

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF

FOB \$ -2 minus platts

Minimum of 10,000 MT / month

Maximum of 100,000 MT / month

Commission: USD 0.50 seller side, USD 0.50 Buyer side Per Gal.



Petroleum

AUTOMOTIVE GAS OIL (AGO)

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ALAHRAM PETROLEUM

www.alahramgroupworld.com
www.alahramgroup-eg.net

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



Alahramgroupworld.com

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF

FOB \$ 590

Minimum of 10,000 MT / month

Maximum of 100,000 MT / month

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Gal.



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ALAHRAM PETROLEUM

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In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country

OCTANES		
CIF	87	\$
	89	\$
	91	\$
	92	\$
	95	\$
	87	\$

OCTANES	
FOB 87	\$ 580 > \$ 590
89	\$ 590 > \$ 600
91	\$ 600 > \$ 610
92	\$ 610 > \$ 620
95	\$ 620 > \$ 630
97	\$ 630 > \$ 640

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



Minimum of 10,000 MT / month Maximum of 100,000 MT / month

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Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Gal.



FUEL OIL (IFO)

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www.alahramgroup-eg.net

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is **45-80 USD** per MT.
- 3- It will be determined upon destination and origin country.

CIF	CST 180	\$ _____
	280	\$ _____
	380	\$ _____
FOB	CST 180	\$ 510
	280	\$ 520
	380	\$ 530

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



Minimum of 10,000 MT / month

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Gal.



BITUMEN

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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia


CIF

Type	
30/40	\$ -----
40/50	\$ -----
50/60	\$ -----
60/70	\$ -----
80/100	\$ -----
85/100	\$ -----
100/120	\$ -----

FOB

Type	
30/40	\$ 380 > \$ 390
40/50	\$ 450 > \$ 460
50/60	\$ 470 > \$ 480
60/70	\$ 490 > \$ 500
80/100	\$ 510 > \$ 520
85/100	\$ 530 > \$ 540
100/120	\$ 550 > \$ 560

> Minimum of 10,000 MT / month > Maximum of 100,000 MT / month


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Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Gal.

PETROLEUM COKE

www.alahramgroupworld.com

ALAHRAM PETROLEUM
www.alahramgroupworld.com
www.alahramgroup-eg.net



Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 350

> Minimum of 10,000 MT / month > Maximum of 100,000 MT / month

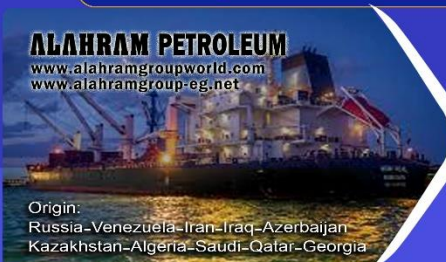

Alahramgroupworld.com

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Gal.

LNG, LIQUI DIFIED NATURAL GAS

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www.alahramgroup-eg.net



Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ - 10% minus platts

> Minimum of 10,000 MT / month > Maximum of 100,000 MT / month



Commission: USD 0.05 seller side, USD 0.05 Buyer side Per Gal.



LPG, LIQUID PETROLEUM GAS(LPG)

Alahramgroupworld.com

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www.alahramgroupworld.com
www.alahramgroup-eg.net

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ - **7% minus platts**

> Minimum of **10,000** MT / month > Maximum of **100,000** MT / month

Alahramgroupworld.com

Commission: USD **0.05** seller side, USD **0.05** Buyer side Per Gal.

Petroleum

REBCO GOST 51 858- 200 /9965-76

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www.alahramgroup-eg.net

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ - **4 minus platts**

> Minimum of **10,000** MT / month > Maximum of **100,000** MT / month

Alahramgroupworld.com

Commission: USD **0.50** seller side, USD **0.50** Buyer side Per Gal.

Petroleum

LIGHT CRUDE OIL

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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ - **4 minus platts**

> Minimum of **10,000** MT / month > Maximum of **100,000** MT / month

Alahramgroupworld.com

Commission: USD **0.50** seller side, USD **0.50** Buyer side Per Gal.

Petroleum

White Spirit

Alahramgroupworld.com

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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ **1750**

> Minimum of **10,000** MT / month > Maximum of **100,000** MT / month

Commission: USD **5.00** seller side, USD **5.00** Buyer side Per Gal.

Paraffin

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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

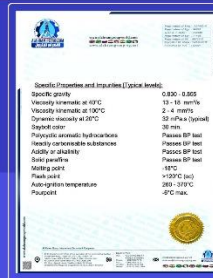
- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----
FOB \$ Price according to required specs

> Minimum of 10,000 MT / month > Maximum of 100,000 MT / month

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Commission: USD 5 seller side, USD 5 Buyer side Per Gal.



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Ethanol 99%

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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----
FOB \$ 1.77 Gallon

> Minimum of 10,000 MT / month > Maximum of 100,000 MT / month

Alahramgroupworld.com

Commission: USD 0.5 seller side, USD 0.5 Buyer side Per Gal.



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Methanol 99.85

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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----
FOB \$ 370

> Minimum of 10,000 MT / month > Maximum of 100,000 MT / month

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Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Gal.



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CARBON BLACK FEED STOCK OIL

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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----
FOB \$ 1190

> Minimum of 10,000 MT / month > Maximum of 100,000 MT / month

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Commission: USD 5 seller side, USD 5 Buyer side Per Gal.



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Heavy crude oil

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www.alahramgroup-eg.net

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ -4

Minimum of 10,000
MT / month

Maximum of 100,000
MT / month

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Alahramgroupworld.com

Commission: USD 0.50 seller side, USD 0.50 Buyer side Per Gal.

Petroleum

EASTERN SIBERIAN PACIFIC OCEAN OIL (ESPO) RUSSIAN

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Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ -4

Minimum of 10,000
MT / month

Maximum of 100,000
MT / month

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Commission: USD 0.50 seller side, USD 0.50 Buyer side Per Gal.

Petroleum

Light cycle oil (LCO)

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www.alahramgroup-eg.net

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ 620

Minimum of 10,000
MT / month

Maximum of 100,000
MT / month

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Commission: USD 0.50 seller side, USD 0.50 Buyer side Per Gal.

Petroleum

Crude Oil Bonny Light Nigerian

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www.alahramgroup-eg.net

Origin:
Russia-Venezuela-Iran-Iraq-Azerbaijan
Kazakhstan-Algeria-Saudi-Qatar-Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ -4

Minimum of 10,000
MT / month

Maximum of 100,000
MT / month

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Commission: USD 0.50 seller side, USD 0.50 Buyer side Per Gal.

Granules Sulfur 99.8%

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Origin:
Russia - Venezuela - Iran - Iraq - Azerbaijan
Kazakhstan - Algeria - Saudi - Qatar - Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ **180**

Minimum of 10,000 MT / month Maximum of 100,000 MT / month

Alahramgroupworld.com

Commission: USD 0.50 seller side, USD 0.50 Buyer side Per Gal.

Petroleum

Petroleum sponge coke

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www.alahramgroup-eg.net

Origin:
Russia - Venezuela - Iran - Iraq - Azerbaijan
Kazakhstan - Algeria - Saudi - Qatar - Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ **780**

Minimum of 10,000 MT / month Maximum of 100,000 MT / month

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Commission: USD 0.50 seller side, USD 0.50 Buyer side Per Gal.

Petroleum

Petroleum calcined coke

Alahramgroupworld.com

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www.alahramgroupworld.com
www.alahramgroup-eg.net

Origin:
Russia - Venezuela - Iran - Iraq - Azerbaijan
Kazakhstan - Algeria - Saudi - Qatar - Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ **870**

Minimum of 10,000 MT / month Maximum of 100,000 MT / month

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Commission: USD 0.50 seller side, USD 0.50 Buyer side Per Gal.

Petroleum

Petroleum needle coke

ALAHRAM PETROLEUM
www.alahramgroupworld.com
www.alahramgroup-eg.net

Origin:
Russia - Venezuela - Iran - Iraq - Azerbaijan
Kazakhstan - Algeria - Saudi - Qatar - Georgia



In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ **1300**

Minimum of 10,000 MT / month Maximum of 100,000 MT / month

Alahramgroupworld.com

Commission: USD 0.50 seller side, USD 0.50 Buyer side Per Gal.

Petroleum

Item	Unit	Price	Unit	Price
1	1000 KG	180.00	1000 KG	180.00
2	1000 KG	180.00	1000 KG	180.00
3	1000 KG	180.00	1000 KG	180.00
4	1000 KG	180.00	1000 KG	180.00
5	1000 KG	180.00	1000 KG	180.00
6	1000 KG	180.00	1000 KG	180.00
7	1000 KG	180.00	1000 KG	180.00
8	1000 KG	180.00	1000 KG	180.00
9	1000 KG	180.00	1000 KG	180.00
10	1000 KG	180.00	1000 KG	180.00
11	1000 KG	180.00	1000 KG	180.00
12	1000 KG	180.00	1000 KG	180.00

Item	Unit	Price	Unit	Price
1	1000 KG	780.00	1000 KG	780.00
2	1000 KG	780.00	1000 KG	780.00
3	1000 KG	780.00	1000 KG	780.00
4	1000 KG	780.00	1000 KG	780.00
5	1000 KG	780.00	1000 KG	780.00
6	1000 KG	780.00	1000 KG	780.00
7	1000 KG	780.00	1000 KG	780.00
8	1000 KG	780.00	1000 KG	780.00
9	1000 KG	780.00	1000 KG	780.00
10	1000 KG	780.00	1000 KG	780.00
11	1000 KG	780.00	1000 KG	780.00
12	1000 KG	780.00	1000 KG	780.00

Component	Green coke as produced	Coke calcined at 1200 °C
Fixed carbon, wt %	86 - 92	99.5
Sulfur, wt %	2.5 - 5.5	1.7 - 3.0
Volatile matter, wt %	0 - 14	0.5
Moisture, wt %	6-14	0.1
Ash, wt %	0.25	0.4
Iron	0.01	0.02
Nickel	0.02	0.03
Silicon	0.02	0.02
Vanadium	0.02	0.03

Item	Unit	Level 1	Level 2
1	1000 KG	1300.00	1300.00
2	1000 KG	1300.00	1300.00
3	1000 KG	1300.00	1300.00
4	1000 KG	1300.00	1300.00
5	1000 KG	1300.00	1300.00
6	1000 KG	1300.00	1300.00
7	1000 KG	1300.00	1300.00
8	1000 KG	1300.00	1300.00
9	1000 KG	1300.00	1300.00
10	1000 KG	1300.00	1300.00
11	1000 KG	1300.00	1300.00
12	1000 KG	1300.00	1300.00

Naphtha

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www.alahramgroup-eg.net

Origin:
 Russia-Venezuela-Iran-Iraq-Azerbaijan
 Kazakhstan-Algeria-Saudi-Qatar-Georgia

In case the buyer requests CIF the procedures are as follows:

- 1- The freight cost is separate from the goods value and is also paid separately via t/t shipment by shipment.
- 2- Average freight cost for CIF is 45-80 USD per MT.
- 3- It will be determined upon destination and origin country.

CIF \$ -----

FOB \$ **630**

Minimum of **10,000** MT / month

Maximum of **100,000** MT / month

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Commission: USD **0.50** seller side, USD **0.50** Buyer side Per Gal.

Naphtha			
Grade	Quantity	Unit	Price
1. Naphtha (Kerosene)	100,000	MT	630.00
2. Naphtha (Kerosene)	100,000	MT	630.00
3. Naphtha (Kerosene)	100,000	MT	630.00
4. Naphtha (Kerosene)	100,000	MT	630.00
5. Naphtha (Kerosene)	100,000	MT	630.00
6. Naphtha (Kerosene)	100,000	MT	630.00
7. Naphtha (Kerosene)	100,000	MT	630.00
8. Naphtha (Kerosene)	100,000	MT	630.00
9. Naphtha (Kerosene)	100,000	MT	630.00
10. Naphtha (Kerosene)	100,000	MT	630.00
11. Naphtha (Kerosene)	100,000	MT	630.00
12. Naphtha (Kerosene)	100,000	MT	630.00
13. Naphtha (Kerosene)	100,000	MT	630.00
14. Naphtha (Kerosene)	100,000	MT	630.00
15. Naphtha (Kerosene)	100,000	MT	630.00
16. Naphtha (Kerosene)	100,000	MT	630.00
17. Naphtha (Kerosene)	100,000	MT	630.00
18. Naphtha (Kerosene)	100,000	MT	630.00
19. Naphtha (Kerosene)	100,000	MT	630.00
20. Naphtha (Kerosene)	100,000	MT	630.00



ALAHRAM PETROLEUM
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FOB PROCEDURES

Non-Negotiable

2

3

Issuance of ICPO & BCL:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

Review & Counter-signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

Issuance of Proforma Invoice and Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to open the necessary financial instrument. The buyer's bank shall issue a 100% financial instrument, which guarantees the product price and must be from a top-tier international bank acceptable to the seller.

4

Verification of Financial Instrument & POP Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and 2% performance bond.

5

Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.

6

Release of Financial Instrument:

The seller's bank will release the financial instrument at sight after receiving the SGS (or equivalent) inspection report.

7

Commission Payment:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.



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CIF PROCEDURES

Non-Negotiable

1 2 3

Issuance of ICPO & BCL:

The buyer shall issue an ICPO and BCL or just an ICPO signed and stamped by the buyer's bank. Upon verification, the seller will issue a completed, signed, and sealed FCO (Full Corporate Offer), followed by a draft contract for both parties to review and countersign.

Review & Counter-signing:

The buyer shall review the draft contract and countersign it, or suggest any necessary amendments, within three (3) business days.

Issuance of Proforma Invoice and Payment Terms:

Within two (2) business days, the seller will issue a Proforma Invoice to the buyer, enabling the buyer to open the necessary financial instrument. The buyer's bank shall issue a 100% financial instrument, which guarantees only the product price and must be from a top-tier international bank acceptable to the seller. Shipping fees shall be paid separately in advance shipment by shipment and that is through paying 60% TT in advance and 40% TT within maximum 14 days.

4 5 6

Verification of Financial Instrument & POP Submission:

Within ten (10) working days of receiving and verifying the buyer's financial instrument, the seller will submit the full Proof of Product (POP) and a 2% performance bond.

Commencement of shipping:

The first shipment delivery is within 28 -35 business days from the date of the seller's acceptance of the financial instrument.

Inspection Fees:

Fees for inspection by SGS or an equivalent inspection company, chosen by the buyer, will be paid by the seller at loading port and by buyer at the destination port.

7 8

Release of Financial Instrument:

The seller's bank will release the financial instrument within (3) three business days after the issuance of SGS report or equivalent at destination port.

In Case of Commission, Payment as follows:

The NCNDA/IMFPA (Non-Circumvention, Non-Disclosure, and International Master Fee Protection Agreement) will be endorsed with both the buyer's and seller's banks. Within 72 hours of the release of the financial instrument, all parties shall receive their respective commissions.



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Documents Provided by the Seller to the Buyer:

The seller will issue the following full Proof of Product (POP) documents to the buyer via bank-to-bank transaction:

- A. Copy of the commercial invoice
- B. Copy of the export certificate approval
- C. Copy of the statement of availability of the product
- D. Copy of the refinery commitment to produce the product
- E. Copy of the contract with Transnet for product transportation to the port
- F. Copy of the port storage agreement
- G. Copy of the charter party agreement for transportation to the discharge port
- H. The customer formalities and test report sent to the buyer's bank
- I. Certificate of origin
- J. Copy of the vessel questionnaire (Form 88)
- K. Dip test authorization (upon buyer's request; buyer will pay the full cost)
- L. Copy of the bill of lading
- M. SGS inspection report
- N. Tank receipt

Important Notes:

Payment Terms for Manufactured Oils and Coal Products:

For all petroleum-derived oils, lignite, petroleum coal, or sulfur, the payment terms shall be 30% TT (Telegraphic Transfer) in advance, and 70% LC (Letter of Credit) released at sight on an FOB basis, or at the destination port on a CIF basis.

Shipping and Storage:

The seller does not have storage facilities worldwide. Products are shipped directly from the seller's factories and refineries to the buyer. The seller does not engage in "dip and pay" or "vessel-to-vessel" transactions.

The seller ships unsanctioned products from any unsanctioned port to any non-sanctioned port worldwide.



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Al Ahram Group International Factories & Companies

Our company was established in 2011 in Egypt under the name of Eng. Ahmed Hussein, Chairman. He organized many successful international commercial and industrial companies in Europe, the United States, the United Kingdom, Germany, the Middle East and some other countries in the field of corn, barley, etc.

